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ENVIRO NEWS



MORBARK

THE SNIDER GROUP



Ohio's Dependable Dealer

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City of Sharonville: SAFE, DEPENDABLE PUBLIC SERVICE WITH MORBARK



City of Sharonville Senior Operator John Schroeder (right) and Operator Matt Baum (left) make light work of city residents' yard waste with the Morbark M15R's wide mouth and quick throttle.

When the City of Sharonville assigned him to recommend a new chipper, city mechanic Rick Ostendorf looked at many brands, including Vermeer. However, 18 years of trouble-free experience with Morbark, coupled with Morbark's ChipSafe safety feature, made the choice easy. The city replaced a Morbark chipper with a new M15R chipper.

"I don't recall doing any major work on the last couple of Morbarks that we have had, and I attribute that to the quality that goes into the machine when it is built."

Rick Ostendorf; City Mechanic, City of Sharonville

"Morbark is the only manufacturer that offers the ChipSafe system, and that's one of the reasons I pushed for the Morbark. Chipping is one of the most dangerous jobs our guys do, and if a safety feature is available, why not use it," Ostendorf said. ChipSafe stops the chipper's feeding system if the operator's hands or feet are too close to the machine.

Ostendorf also knew from experience that Morbark equipment is dependable and well-built. Compared to competing brands, he finds that Morbark equipment is more robust and holds up better if something other than a tree limb ends up in the chipper. The city uses the chipper to process brush and limbs that residents put at the curb and "sometimes, you don't just get tree limbs," he noted.

"We have had very few service problems with our brush chippers. I don't recall doing any major work on the last couple of Morbarks that we have had, and I attribute that to the quality that goes into the machine when it is built," he added.

City work crews also like the Morbark, Ostendorf said. "They love the smooth feed and the fact that if they are running big stuff through the autofeed the motor doesn't get bogged down. Other brands don't have as good of an autofeed."

The mechanic also appreciates the ease of serviceability in Morbark equipment and the support he gets from Columbus Equipment Company. "If I'm having a problem, I just call Aaron (Dunham, Environmental Division product support sales rep). He'll walk me through what I need to do, or he will come out and help us out. Columbus Equipment Company in Cincinnati has been fantastic to deal with."



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Ohio's Dependable Dealer

KPI-JCI and Astec Mobile Screens: **NEW AGGREGATE LINE, NEW POSSIBILITIES**



Columbus Equipment Company is now the Ohio dealer for portable and track-mounted equipment from KPI-JCI and Astec Mobile Screens. The company manufactures a full line of mobile equipment for aggregate production, mining, construction, and recycling.

"KPI-JCI and Astec Mobile Screens is highly-respected in the aggregate equipment world and we're excited to

"KPI-JCI and Astec Mobile Screens is highly-respected in the aggregate equipment world and we're excited to be offering the complete lineup of its mobile equipment in our territory."

Josh Stivison; President, Columbus Equipment Company

be offering the complete lineup of its mobile equipment in our territory," said Josh Stivison, president at Columbus Equipment Company. "Our customers have come to expect quality products from our dealership, and KPI-JCI and Astec Mobile Screens absolutely fits that mold. We're proud to showcase its products."

"Customers can choose from a wide range of sizes and find exactly what they need for their application," including machinery for crushing, screening, washing and

classifying, and material handling, said Bob Stewart, the Environmental Division's aggregate equipment specialist. Flagship products include track jaw plants like the FT2650 Pioneer Jaw Crusher and track impactors like the FT4250 closed-circuit, track impactor.

KPI-JCI and Astec Mobile Screens' new dedicated RAP machine, the Astec ProSizer 3600, takes recycled asphalt products and turns them into useable or recyclable materials with an impactor and high-frequency screen plant on one chassis. "The Astec ProSizer 3600 is going to be a revolutionary piece of equipment for the Ohio market," Stewart said. The machine will debut at the 2018 Ohio Asphalt Expo in March.

KPI-JCI and Astec Mobile Screens has a responsive customer service policy that mirrors Columbus Equipment Company's commitment to the customer. That includes 24-hour factory support for our technicians and a parts inventory plan that ensures the right parts are always in stock. The MobileStar onboard diagnostic tool from KPI-JCI and Astec Mobile Screens assists in monitoring and diagnosing equipment and also keeps track of maintenance needs. Factory financing is also available on KPI-JCI and Astec Mobile Screens equipment.

For more information on any KPI-JCI and Astec Mobile Screens products, contact Bob Stewart at (440) 752-0836 today.



Where Profitability and Sustainability Meet™



Ohio's Dependable Dealer

The Snider Group Inc. MORBARK 6600T ROUNDS



The Snider Group's Morbark 6600T Wood Hog Horizontal Grinder has been an excellent fit for the land-clearing work the company performs. The 6600T is pictured clearing seven acres of woods on the Tansel Crossing Subdivision Project, Section 1, in Clermont Indiana, just west of Indianapolis.

Since its founding in 1964, The Snider Group Inc. has provided customers with one-stop shopping for site work. The Zionsville, Indiana-based company does everything from "land clearing through curbs and pavement," including underground utilities, said Mike Snider, vice president.

"In terms of the number of days it takes to do a clearing and proceed forward with a project, the Morbark is significantly faster than anything we have used before."

Mike Snider; Vice President, The Snider Group Inc.

The ability to handle all phases of site prep, including land clearing, "allows us to accelerate the schedule on projects, because we are not waiting to get the work done," he added. Recently purchasing a Morbark

6600T Wood Hog Horizontal Grinder further improved that capability.

The company had tried using subcontractors for land clearing, but "there's a real need for more clearing contractors in this area. On projects over the last few years, we didn't get enough timely responses to get the job done. We felt there was a need for us to get back into land clearing," Snider said.

With that need in mind, the company started examining its options for processing trees it cleared. Previously, The Snider Group had used a Vermeer tub grinder.

Snider considered several brands, including Vermeer, Bandit, and Morbark. "I was impressed with the Morbark 6600T. The size of the machine matched what we wanted to do for our customers, and we liked the speed of the machine and its efficiency. I knew it had good support and a good history based on my research. Morbark has an excellent reputation," Snider said. "I have a friend in the mulch business who runs Morbark equipment, and he felt strongly it was a fantastic product."

In the field, the Morbark has exceeded Snider's expectations. "We don't measure output, but in terms of the number of days it takes to do a clearing and proceed forward with a project, the Morbark is significantly faster than anything we have used before. It's more efficient



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**MORBARK**

For additional video coverage, visit columbusequipment.com/videos.php for more on The Snider Group's Morbark experience.

OUT FULL-SERVICE CUSTOMER LOOP

than what the people we've hired have used."

With an infeed that measures 66 inches by 50 inches, the 6600 is designed to handle whole trees with ease. "We've been able to put large trees and stumps through it with no problems from the load we've put it under," Snider said. The chips then go to a mulch company that regrinds the product.

on commercial developments and subdivisions around Indianapolis for builders such as Pulte Homes.

"This was our first purchase from Columbus Equipment Company, and they were great to work with," Snider said. "They were very informative and have a good knowledge of the equipment they handle. They delivered everything on time. Everything they said



Operator Tyler Davis (above, second right) said project times have been slashed since the addition of the 6600T. He estimates grinding time alone has been reduced as much as 75% due to the 6600T's power, tracked mobility and the fact the machine's yolk accommodates large, whole trees. Throughput is impressive (right), he says.

To feed the grinder, Snider's crews use two machines, including a Komatsu PC228 with a thumb. "Often, we need to load the 6600 with two machines just to load it fast enough," Snider commented.

"Often, we need to load the 6600 with two machines just to load it fast enough."

Mike Snider; Vice President, The Snider Group Inc.

Having the grinder on tracks also increases productivity and efficiency, he noted, especially on subdivision job sites where crews are clearing many spots over several acres.

The sitework contracting company was founded by Mike Snider's grandfather, Leo Andrade. Mike's father, Steve Snider, took over in 1990 and gave the company its current name. The Snider Group works

would happen did happen, and that makes everything in my world easier."

"I am really pleased with the product and the way it's performing, and as our people become more familiar

"Everything they said would happen did happen, and that makes everything in my world easier."

Mike Snider; Vice President, The Snider Group Inc.

with the machine, it will only increase our efficiency," Snider said. "I think we made a really good choice in purchasing the Morbark 6600T."

Where Profitability and Sustainability Meet™



Ohio's Dependable Dealer

Morbark Advantage Service Plan: **GRINDING OUT A PROFIT HAS NEVER BEEN EASIER**



The Environmental Division has introduced a preventative maintenance plan specifically for Morbark equipment that will save you money while simplifying the process of maintaining a peak-performing machine.

The Morbark Advantage Service Plan covers all scheduled maintenance such as engine oil, hydraulic filters, and clutch oil. "We will keep in touch with the customers and keep track of the hours. When it's time for service, we'll call and set up the service at the owner's convenience," said Aaron Dunham, product support representative for the Environmental Division. "We'll keep the records, the oil samples, and take the hassle and worry out of it. There's no paperwork for the customer, and they will know their machine is primed to perform."

While performing the scheduled maintenance, Columbus Equipment Company's Morbark-trained technicians will do a walk-around of the machine to see if any other services are needed. "They'll make sure the mill is in good shape, check the anvil, make sure the machine is up to par," Dunham said. The technician will report about any potential problems and suggest remedies to the owner.

Performing preventative maintenance—fixing issues before they come major problems—is the best way to ensure uptime, prolong the life of machinery and guarantee profitability. The Morbark Advantage Service Plan makes it

easy to do all three.

Columbus Equipment Company's service packages offer a cost savings compared to ordering each service individually. Plans are available for Morbark machinery that is already in service, as well as for new Morbark equipment.

"We'll keep the records, the oil samples, and take the hassle and worry out of it. There's no paperwork for the customer, and they will know their machine is primed to perform."

Aaron Dunham; Product Support Representative
Columbus Equipment Company

If you're ready to eliminate the hassle of monitoring your Morbark equipment for scheduled maintenance, and ensure it consistently grinds out a healthy profit on your bottom line, contact Aaron Dunham at 513-678-2430 or Aaron@columbusequipment.com to find a service package that fits your needs.



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New and Previously-Owned, Late-Model EQUIPMENT FOR SALE AND RENT



McCloskey J45 Jaw Crusher
Approx. 500 hrs., Volvo D11 Tier 4F,
360 HP, Overband Magnet, Manual Variable
Speed, Hopper Extension, Longer Pan
Feeder, Wireless Remote Control, Dust
Covers-Spray Bars

\$425,000



**2009 Timbco 445
EXL Feller Buncher**
SN: 92505, approx. 12,000 hrs., Tracked
Feller Buncher w/Out Head

\$95,000



**2014 Bandit 3500T
Forestry Mower**
SN: 35103, approx. 359 hrs.,
Low Hours, Ready To Work.

\$188,000



**2014 Morbark
3200 Track Grinder**
SN: 166-1019, approx. 1,500 hrs.,
CAT, C18, 630 HP

\$355,000



**2014 Barko 240
Feller Buncher**
SN: 23625, approx. 859 hrs., Tracked Feller
Buncher w/Quadco Hot Saw (18C)

\$235,000



**2013 Komptech
Crambo 5000**
SN: 167268, approx. 1,058 hrs., Tracked
Dual Shaft, Slow Speed Shredder

\$465,000



2012 Morbark 3800XL
SN: 191-1027, approx. 3,675 hrs.,
800 HP CAT, Rubber Tire Grinder

\$290,000



**2014 Komptech
Cribus 2800**
SN: 27018, approx. 605 hrs.,
Wheeled Trommel with Multiple Drums

\$145,000



**2014 McCloskey
516RE Trommel**
625 hrs.

\$185,000



**2014 Barko 240
w/FAE Mulcher**
1,480 hrs.

\$228,889



**1999 Bandit 1900
Track Disc Chipper**
4,988 hrs.

\$80,000



**2015 Komatsu XT
445L Feller Buncher**
w/Quadco 22SC, 3,800 hrs.

\$320,000

Call Mark DiSalvo at (937) 424-7678, or your local Columbus Equipment representative, for complete listing information today!



ENVIRONMENTAL DIVISION
Regional Commitment

2323 Performance Way
Columbus, OH 43207

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ALPHA 1 ALPHA 2 ALPHA 3

A LEADER FOR EVERY PACK!

Columbus Equipment Company offers three variations of Morbark's popular Alpha Inserts: Alpha 1 (Good), Alpha 2 (Better), and Alpha 3 (Best)—each offering a different level of carbide saturation. Alpha Inserts are best for primary and regrind, green waste, forestry residue, scrap wood, C&D waste, municipal solid waste, and industrial recycling.

To learn how you can best put Alpha Inserts to work for you, contact us today!

ALPHA 1: Good



**Reliable and
cost-effective!**

ALPHA 2: Better



**The original
Alpha – our most
popular insert!**

ALPHA 3: Best!



**Lasts 50-100%
longer than the
Alpha 2!**

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